

**REQUEST FOR PROPOSAL  
FOR PROFESSIONAL SERVICES  
2019**



**ISSUE DATE:** October 30, 2018  
**SUBMISSION DEADLINE:** November 30, 2018

**ADDRESS ALL QUALIFIED STATEMENTS TO:**

Sandra F. Martin, RMC CMR  
Deputy Municipal Clerk  
Borough Hall  
1701 N. Ocean Avenue  
Seaside Park, NJ 08752

**BOROUGH OF SEASIDE PARK**

**REQUEST FOR PROPOSAL**  
**FOR PROFESSIONAL SERVICES**  
**2019**

**CONTRACT NO. 2019-09**  
**CONTRACT NAME: BOROUGH APPRAISER FOR REAL ESTATE TAX APPEALS**

**THE HONORABLE Robert W. Matthies, Mayor**

**SEASIDE PARK BOROUGH COUNCIL**

**Gail Coleman, Council President**

**Ray Amabile**

**Dr. Frank (Fritz) McHugh**

**Matthew DeMichele**

**Faith Liguori**

**William Kraft**

**BOROUGH ADMINISTRATOR / CHIEF FINANCIAL OFFICER**

**Sandra Rice, CMFO**

**MUNICIPAL CLERK**

**Karen Barna, RMC CMR**

*Date Issued: October 30, 2018*

**BOROUGH OF SEASIDE PARK  
RESOLUTION 2018-275**

**RESOLUTION AUTHORIZING THE DEPUTY MUNICIPAL CLERK TO ADVERTISE  
REQUEST FOR PROPOSALS FOR PROFESSIONAL POSITIONS FOR THE YEAR 2019**

**BE IT RESOLVED** by the Council of the Borough of Seaside Park in the County of Ocean and State of New Jersey, as follows:

**NOW, THEREFORE BE IT RESOLVED** by the Borough Council of the Borough of Seaside Park, in the County of Ocean authorizes the Deputy Municipal Clerk to advertise Request for Proposals for the following positions for the year 2019. All sealed proposals are to be returned to the Municipal Clerk's office on or before November 30, 2018, at 11:00 am.

- Borough Attorney
- Special Legal Counsel
- Special Counsel/ Labor Attorney
- Borough Bond Counsel
- Borough Auditor
- Auditor Special Assignment
- Borough Engineer
- Special Projects Engineer
- Borough Appraiser for Real Estate Tax Appeals
- Borough COAH Counsel
- Municipal Prosecutor
- Alternate Municipal Prosecutor
- Municipal Public Defender
- Conflict Municipal Public Defender
- Planning Board Attorney
- Planning Board Engineer

**BE IT FURTHER RESOLVED THAT** certified copies of said Resolution be forwarded to the following:

1. Mayor & Borough Council
2. Steven Zabarsky, Borough Attorney
3. Sandra Rice, Administrator/CFO
4. Karen Barna, RMC

RECORD OF VOTE	GAIL COLEMAN	FRANK (FRITZ) MCHUGH	FAITH LIGUORI	RAY AMABILE	MATTHEW DEMICHELE	WILLIAM KRAFT	MAYOR MATTHIES
MOTION	SECOND		FIRST				
YES	YES	YES	YES	YES	YES	YES	
NO							
ABSTAIN							
ABSENT							

I, Sandra F. Martin, RMC, CMR, Deputy Municipal Clerk of the Borough of Seaside Park, DO HEREBY CERTIFY that the foregoing Resolution was duly adopted by the Seaside Park Borough Council at a meeting held on the 25<sup>th</sup> day of October 2018.

BOROUGH OF SEASIDE PARK, IN  
THE COUNTY OF OCEAN, NEW JERSEY

*Sandra F. Martin*

SANDRA F. MARTIN, RMC, CMR  
DEPUTY MUNICIPAL CLERK

## **GENERAL INFORMATION & SUMMARY**

### **ORGANIZATION REQUESTING PROPOSALS**

Borough of Seaside Park  
1701 N. Ocean Avenue  
Seaside Park, NJ 08752

### **CONTACT PERSON**

Sandra F. Martin  
Deputy Municipal Clerk

### **PURPOSE OF REQUEST**

The Borough of Seaside Park is soliciting proposals from interested persons and/or firms for the provision of professional services for the calendar year 2019, as more particularly described herein. Proposals are being solicited thru a Fair and Open Process in accordance with N.J.S.A 19:44A-20. 1 et.seq. The Borough of Seaside Park will review proposals only from those persons and/or firms that submit a proposal which includes all the information required to be included as described herein, as determined in the sole and absolute discretion of the Borough of Seaside Park. The Borough of Seaside Park intends to qualify persons and/or firms that (a) possess the professional, financial and administrative capabilities to provide the proposed services, and (b) will agree to work under the compensation terms and conditions determined by the Borough of Seaside Park to provide the greatest benefit to the taxpayers of the Borough of Seaside Park. The services of successful respondents may be procured as soon as January 1, 2019.

### **CONTRACT FORM**

If selected, a respondent shall be required to submit a formal contract to the Borough of Seaside Park for execution and will include, among other things, indemnification, insurance, termination, and licensing provisions.

**REQUIREMENTS  
FOR ALL PROFESSIONAL SERVICES**

1. Proposals will be accepted for the specific professional services set forth in the Public Notice, a copy of which is attached hereto.
2. All proposals shall be submitted to Sandra F. Martin, RMC, 1701 N. Ocean Avenue, Seaside Park, New Jersey 08752 no later than November 30, 2018, at 11:00 am. **A total of Four (4) proposals - 1 Hard Copy and 3 CD's of each proposal must be submitted.** If you are submitting a proposal for the Planning Board, the Board must receive, 11 proposals in total 1 hard copy and 10 CD's of the proposal.
3. All proposals shall include, at a minimum: the name, address, e-mail address, telephone number, and all contact information of the person or firm making the proposal; a current resume or curriculum vitae; a statement of qualifications, including all applicable professional licenses held and current professional affiliations; a statement of experience in rendering such professional services to public entities; and a proposal for compensation or a schedule of fees to be charged for such professional services.
4. All proposals will be evaluated by the Borough of Seaside Park Mayor & Council, except for proposals for professional services to be rendered to the Seaside Park Planning Board. Such proposals will be forwarded to the body for evaluation and determination.
5. Proposals will be evaluated by the Borough of Seaside Park Mayor & Council and its agencies on the basis of the proposals deemed to be most advantageous, price and other factors considered. The evaluation will consider:
  - a. Experience and reputation in the field;
  - b. Knowledge of municipal government;
  - c. Availability to accommodate any required meetings;
  - d. Support staff availability, where applicable; and
  - e. Compensation proposal;
  - f. Other factors, is determined to be in the best interest of the Borough of Seaside Park.

6. **GENERAL TERMS AND CONDITIONS**

- a. The Borough of Seaside Park reserves the right to reject any Proposal in whole or in part or to waive any informality, unless otherwise specified by the respondent, to accept any item, items or services in the proposals should it be deemed in the best interest of the Borough of Seaside Park to do so.
- b. The respondent shall maintain sufficient insurance to protect against All claims under Workmen's Compensation, General, Professional, and Automobile Liability.
- c. Each Proposal must be signed by the person authorized to do so.
- d. The checklist, affidavits, notices and the like presented at the end of this RFP are a part of this RFP and shall be completed and submitted as a part of the Proposal.

### **APPOINTMENT OF BOROUGH APPRAISER FOR REAL ESTATE TAX APPEALS**

Appointed by the Mayor with the advice and consent of Council to serve as the official Borough Appraiser for Real Estate Tax Appeals for the Borough of Seaside Park. Other appraisers or firms may be appointed by the Mayor with the advice and consent of Council, for a term of one (1) year, to perform legal services for the Borough of Seaside Park including but not limited to those services as described in this document.

### **PERIOD OF CONTRACT**

This contract shall commence on January 1, 2019, and shall conclude on December 31, 2019.

### **PAYMENT**

The Borough shall not make any payments in advance for the services required by the RFP.

### **INSURANCE/BACKGROUND CHECKS**

The Consultant is responsible to conduct adequate background checks on all employees and/or sub Contractors working at Borough facilities. Consultants and/or subcontractors must be bonded, show proof of insurance coverage naming the Borough as an additional insured, and workers' compensation insurance.

### **INSURANCE**

The Consultant shall maintain during the life of the contract, insurance policies of the type and with the minimum limits indicated below and in a form satisfactory to the municipality. The Consultant shall provide a certified copy of the policies and/or certificates of insurance satisfactory to the municipality prior to the commencement of work. The consultant must maintain Workers' Compensation insurance in accordance with laws of the State of New Jersey. The Consultant shall also have and maintain Employers Liability Insurance. Commercial General Liability insurance coverage, written on an occurrence basis must not be altered by any endorsements limiting coverage. Limits of liability shall not be less than \$1,000,000. Municipality must be named as an additional insured.

## **DESCRIPTION OF REQUIRED SERVICES**

The Borough Appraiser for Real Estate Tax Appeals shall perform the following minimum duties, as well as those prescribed by applicable law, subject to the review and approval of the Mayor and Council. Responsibilities shall include to work with the attorney representing the Borough on tax appeals, appear at conferences, settlements, and in court as needed, prepare reports and provide advice to the Mayor and Council regarding issues that arise, that include, but are not limited to: ratios, tax regulations, fair market values and other analysis as required, interact with the Borough's Administration on related tax issues, interact with the Borough's insurance carrier, regarding liability issues, when requested by the Mayor and Council, reply to inquiries from residents and/or commercial enterprises, and attend meetings as requested by the Mayor and Council.

In order to have a proposal considered by the Mayor and Council, an interested party must provide evidence that he/she satisfies the minimum requirements for this position, as set forth in this document and that he/she otherwise complies with the proposal requirements set forth.

**The applicant shall provide the Borough of Seaside Park with a total of Four (4) proposals - 1 Hard Copy and 3 CD's of each proposal must be submitted.**

## **MINIMUM QUALIFICATIONS AND RESPONSE REQUIREMENTS**

The minimum threshold criteria that will be utilized for evaluation of the responses shall be as follows:

1. The appraiser or firm has provided appraisal/tax advice services to a municipal entity in the State of New Jersey for a period of at least ten (10) years prior to the submission of this proposal;
2. That the appraiser or firm has sufficient staff to satisfy the scope of services described in this document;
3. That the appraiser who is submitting the response to this proposal, is a certified real estate appraiser and has an MAI designation;
4. That the appraiser has at least ten (10) years experience in the litigation of municipal tax matters.
5. That the appraiser submitting this proposal has not represented within the past three (3) years and does not represent any adverse parties and claims whether administrative, civil, criminal, or otherwise, against the Borough of Seaside Park.
6. A statement that applicant complies with the New Jersey Law Against Discrimination, N.J.S.A. 10:5-1, et. seq., and the Affirmative Action Law of the State of New Jersey, P.L. 1975 C. 127; N.J.S.A. 10:5-31 et seq. and N.J.A.C. 17:27 and of P.L. 1963, c. 150 (Prevailing Wage) and Americans with Disabilities Act of 1990 (42 U.S.C. 12101, et seq.); and N.J.S.A. 19:44A-20.4 et. seq. of the New Jersey Local Unit Pay to Play Law.





**CONSULTANTS RESPONSE SECTION**

In its proposal, the vendor must include responses to all of the following:

**Failure to submit the following documents is a mandatory cause for the proposal to be rejected.**

**REQUIRED ITEMS**

**INITIAL**

An executive summary of not more than two pages identifying and substantiating why the vendor is best qualified to provide the requested services.	
A staffing plan listing those persons who will be assigned to the engagement if the vendor is selected, including the designation of the person who would be the vendor's officer responsible for all services required under the engagement. This portion of the proposal should include the relevant resume information for the individuals who will be assigned. This information should include, at a minimum, a description of the person's relevant professional experience, years and type of experience, and a number of years with the vendor.	
A description of the vendor's experience in performing services of the type described in the technical specification. Specifically, identify client size and specific examples of similarities with the scope of services required under technical specification.	
The location of the office, if other than the vendor's main office, at which the vendor proposes to perform services required under technical specification. Describe your presence in New Jersey.	
Provide references including the contact names, titles, address, and phone numbers.	
In its proposal, the vendor must identify any existing or potential conflicts of interest, and disclose any representation of parties or other relationships that might be considered a conflict of interest with regard to this engagement, or the BOROUGH.	
Documentation that the vendor meets the minimum qualifications for the position as outlined.	

**PROPOSAL DOCUMENT SUBMISSION CHECKLIST**

**Failure to submit the following documents may be a cause for the proposal to be rejected.  
(N.J.S.A. 40A:11-23.1b.)**

<b>REQUIRED WITH THE SUBMISSION OF PROPOSAL</b>	<b>INITIAL</b>
Non-Collusion Affidavit (properly notarized)	
Disclosure of Ownership	
Disclosure Statement	
Affirmative Action Statement	
Business Registration Certificate ( N.J.S.A. 52:32- 44/P.L. 2009 c.315)	
Debarred, Suspended & Disqualification	
Fee Proposal	

\*\*\*\*\*

**The following items, shall be required after award of the contract:**

- Certification of Insurance
- Signed Contracts

**SIGNATURE:** The undersigned hereby acknowledges and has submitted the above-listed requirements.

**Name of CONSULTANT:** \_\_\_\_\_ **Signature:** \_\_\_\_\_

**NON-COLLUSION AFFIDAVIT**

STATE OF NEW JERSEY )  
 )ss:  
COUNTY OF \_\_\_\_\_ )

I, \_\_\_\_\_ of the \_\_\_\_\_ in the County of \_\_\_\_\_ and the State of \_\_\_\_\_ of full age, being duly sworn according to the law on my oath depose and say that:

I am \_\_\_\_\_ of the firm of \_\_\_\_\_, the Respondent submitting the Qualification Statement, and that I executed the said Qualification Statement with full authority so to do; and that said respondent has not, directly or indirectly, entered into any agreement, participated in any collusion, or otherwise taken any action in restraint of free, competitive bidding in connection with the Qualification Statement; and that all statements contained in said Qualification Statement and in this Affidavit are true and correct, and made with full knowledge that the State of New Jersey relies upon the truth of the statements contained in said Qualification Statement and in the statements contained in this Affidavit in awarding any contract for the named services.

I further warrant that no person or selling agency has been employed or retained to solicit or secure such contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by

\_\_\_\_\_ (N.J.S.A. 52:34-15)

\_\_\_\_\_  
(Also type or print name of Affiant under signature)

Subscribed and sworn to before me this \_\_\_\_\_ day of \_\_\_\_\_,

\_\_\_\_\_  
A Notary Public of \_\_\_\_\_

My Commission Expires: \_\_\_\_\_

**OWNER DISCLOSURE INFORMATION**

Set forth below are the names and addresses of all owners of 10% or more of the proposing business entity.

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_  
NAME OF BUSINESS ENTITY

\_\_\_\_\_  
SIGNATURE

\_\_\_\_\_  
TITLE

\_\_\_\_\_  
Notary Public of

My Commission Expires: \_\_\_\_\_, 20\_\_.

**DISCLOSURE STATEMENT**  
(To be submitted with Qualification Statement)

- (a) Is or was anyone in your firm or company a member of Seaside Park governing body within the last calendar year or a member of his/her immediate family? If yes, then provide the name of the individual below and his/her relationship.

Yes

No

\_\_\_\_\_  
Name

\_\_\_\_\_  
Position

\_\_\_\_\_  
Relationship

- (b) Has any principal/partner of your firm been convicted of an indictable offense? If yes, then please Provide further explanation and copies of any relative documents.

Yes

No

\_\_\_\_\_  
Name

\_\_\_\_\_  
Position

\_\_\_\_\_  
Relationship

- (c) Has any individual who would provide service under this contract ever been sanctioned by the appropriate licensing board?

Yes

No

\_\_\_\_\_  
Name

\_\_\_\_\_  
Position

\_\_\_\_\_  
Term

- (d) Has the firm been found liable for professional malpractice in the last 5 years?

Yes

No

Reason for Action:

- (e) Has any member of your firm ever been barred from doing business with any state, Seaside Park or municipal government? If yes, then please provide further written explanation including date and copies of relevant documentation.

Yes

No

\_\_\_\_\_  
Name

\_\_\_\_\_  
State, County or  
Municipality

\_\_\_\_\_  
Date

- (f) Has your firm sued Seaside Park in the past five (5) years? If yes, then please identify the matter/case and provide further written explanation including date and copies of relevant documents.

Yes

No

\_\_\_\_\_  
Name

\_\_\_\_\_  
Date

By \_\_\_\_\_

Title \_\_\_\_\_

(REVISED 9/05)

**MANDATORY EQUAL EMPLOYMENT OPPORTUNITY LANGUAGE**  
**N.J.S.A. 10:5-31 et seq. N.J.A.C. 17:27**

**GOODS, PROFESSIONAL SERVICES AND GENERAL SERVICE CONTRACTS**

During the performance of this contract, the contractor agrees as follows:

The contractor or subcontractor, where applicable, will not discriminate against any employee or applicant for employment because of age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation or sex. Except with respect to affectional or sexual orientation, the contractor will take affirmative action to ensure that such applicants are recruited and employed, and that employees are treated during employment, without regard to their age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation or sex. Such action shall include, but not be limited to the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided by the Public Agency Compliance Officer setting forth provisions of this nondiscrimination clause.

The contractor or subcontractor, where applicable will, in all solicitations or advertisements for employees placed by or on behalf of the contractor, state that all qualified applicants will receive consideration for employment without regard to age, race, creed, color, national origin, ancestry, marital status, affectional or sexual orientation or sex.

The contractor or subcontractor, where applicable, will send to each labor union or representative Or workers with which it has a collective bargaining agreement or other contract or understanding, a notice, to be provided by the agency contracting officer advising the labor union or workers' representative of the contractor's commitments under this act and shall post copies of the notice in conspicuous places available to employees and applicants for employment.

The contractor or subcontractor, where applicable, agrees to comply with any regulations promulgated by the Treasurer pursuant to N.J.S.A. 10:5-31 et seq. as amended and supplemented from time to time and the Americans with Disabilities Act.

The contractor or subcontractor agrees to make good faith efforts to employ minority and women workers consistent with the applicable county employment goals established in accordance with N.J.A.C. 17:27-5.2, or a binding determination of the applicable county employment goals determined by the Division, pursuant to N.J.A.C. 17:27-5.2.

The contractor or subcontractor agrees to inform in writing its appropriate recruitment agencies including, but not limited to, employment agencies, placement bureaus, colleges, universities, labor unions, that it does not discriminate on the basis of age, creed, color, national origin, ancestry, marital status, affectional or sexual orientation or sex, and that it will discontinue the use of any recruitment agency which engages in direct or indirect discriminatory practices. The

Contractor or subcontractor agrees to revise any of its testing procedures, if necessary, to assure that all personnel testing conforms with the principles of job-related testing, as established by the statutes and court decisions of the State of New Jersey and as established by applicable Federal law and applicable Federal court decisions.

In conforming with the applicable employment goals, the contractor or subcontractor agrees to review all procedures relating to transfer, upgrading, downgrading and layoff to ensure that all such actions are taken without regard to age, creed, color, national origin, ancestry, marital status, affectional or sexual orientation or sex, consistent with the statutes and court decisions of the State of New Jersey, and applicable Federal law and applicable Federal court decisions.

**The contractor shall submit to the public agency, after notification of award but prior to execution of a goods and services contract, one of the following three documents:**

**Letter of Federal Affirmative Action Plan  
Approved Certificate of Employee Information Report  
Employee Information Report Form AA302**

The contractor and its subcontractors shall furnish such reports or other documents to the Div. of Contract Compliance and EEO as may be requested by the Division from time to time in order to carry out the purposes of these regulations, and public agencies shall furnish such information as may be requested by the Div. of Contract Compliance & EEO for conducting a compliance investigation pursuant to **Subchapter 10 of the Administrative Code at N.J.A.C. 17:27.**

---

Signature

---

Title

---

Company Name





If Consultant is:

**An Individual**

By \_\_\_\_\_ (SEAL)  
(Individual's Name)

Doing business as \_\_\_\_\_

Business Address: \_\_\_\_\_

Phone Number: \_\_\_\_\_

**A Partnership**

By \_\_\_\_\_ (SEAL)  
(Firm Name)

\_\_\_\_\_  
(General Partner)

Business Address: \_\_\_\_\_

Phone Number: \_\_\_\_\_

**A Corporation**

By \_\_\_\_\_ (SEAL)  
(Corporation Name)

\_\_\_\_\_  
(State of Incorporation)

By \_\_\_\_\_  
(Name of Person Authorized to Sign)

\_\_\_\_\_  
(Title)

(Corporate Seal)

Attest \_\_\_\_\_  
(Secretary)

Business Address: \_\_\_\_\_

Phone Number: \_\_\_\_\_

**A Joint Venture**

By \_\_\_\_\_  
(Name)

\_\_\_\_\_  
(Address)

By \_\_\_\_\_  
(Name)

\_\_\_\_\_  
(Address)

(Each joint venture must sign. The manner of signing for each individual, partnership, and corporation that is party to the joint venture should be in the manner indicated above)